

EXHIBIT A

Year Around State Governmental Affairs Representation Framework Agreement

Between: City of Walla Walla, City of College Place, Walla Walla County and Port of Walla Walla.

Contract Terms

One-year contract, September 1, 2016 through August 31, 2017 with JDM Consulting, LLC. (Dave Mastin)
This one year term will allow each entity to determine yearly if they want to continue with state governmental affairs representation.

Fee of \$1,000 per month per for the City of Walla Walla, the City of College Place, Walla Walla County and the Port of Walla Walla, plus an even share of JDM expenses to be capped at 8.75% of the contract price (not to exceed \$4,200 per year). All expenses will be evenly divided by the four parties.

Port is willing to serve as fiscal agent and would enter into contract with JDM and bill each entity bi-monthly for base fee amounts plus pro-rata share of expenses. Port would also fill out the required Public Disclosure Commission forms and reports.

Scope of Services

Monitoring

JDM will monitor legislative issues important to each entity. It shall be the responsibility of each entity to identify for JDM which issues to monitor. The term monitoring means the tracking of specific legislation regarding its status and providing timely feedback to the entity. During non-session times this could include monitoring State agency rulemaking type issues. Each entity will need to be sensitive to how many issues they need monitored by JDM during the legislative session. From a practical perspective we should try to limit our requests to 3 each. We all belong to Olympia based associations that can track for us the broader legislative issues.

Funding Requests

One of the primary purposes of a state governmental affairs contract is to provide additional state resources to the local governmental entities through the capital budget and/or other state budgetary programs. Depending on the scope and timeline for each budget request, it is anticipated that there will be between one and four projects on the biannual request list. JDM will advocate for the projects on that list.

Each year, prior to the legislative session, the entities will meet to prioritize a capital budget request list. JDM believes this should be done as early as possible so he can begin introducing capital projects to key elected officials well in advance of the legislative session.

Olympia Visitations

At the direction of each entity, JDM will set up meetings with key legislators and state agencies as needed by entity members during the legislative session or at other times of the year as needed.

Reporting Relationships

Each entity will appoint a contact person for JDM to communicate with. During session, JDM will be available for a weekly coalition conference call and JDM will communicate individually with coalition entities regarding the monitoring of specific legislation. During the interim, JDM will be available for a monthly coalition conference call and/or meeting.

Not Included In The Scope of Work

With the exception of the prioritized state capital budget and/or other state budgetary program requests, each entity may advance their own legislative agenda without needing consent from the other entities.

With the exception of the prioritized state capital budget and/or other state budgetary program requests, this agreement does not included advocacy lobbying efforts.

In the event an entity to this agreement wants to expand their scope of work with JDM on a particular issue of importance they may do so, and will subsequently make separate financial arrangements with JDM. In such an event, the entity shall inform the other entity members.

Port of Walla Walla

By Patricia M. Reay
its EXECUTIVE DIRECTOR
Date 9/1/16

City of Walla Walla

By [Signature]
its Dep City Manager
Date 9/13/16

City of College Place

By [Signature]
its Mayor
Date 8/23/16

Walla Walla County

By [Signature]
its Chair, Board of County Commissioners
Date 9/12/16